

Varian Associates

Varian Associates are leaders and innovators in creating solutions that solve a wide range of challenges in life science and industry. They excel in creating high performance products, often combining diverse technologies and capabilities to create new ways to meet the evolving needs

of their customers. They have over 50 years of fundamental expertise in their technologies.



Solution at a glance...

Client: Varian Associates

Industry: Medical Equipment, Manufacturing and Distribution

Environment: Sun Solaris/SAP R3 / Oracle

Solution: Inventory Transactions

Devices: Intermec Janus 2020 Hand Held Terminals

Solution Summary...

Varian Associates considered purchasing a full warehouse management solution. After evaluating several solutions and the costs involved, they discovered that not only were the solutions they were considering far too expensive, but they were not cost effective because of the inflexibility to meet their needs.

Varian needed a product that would allow them to take advantage of their unique business processes, which they considered a competitive advantage.

RFGen provided Varian Associates with a fully self-supporting and self-documenting warehouse management solution. RFGen was able to seamlessly integrate with Varian's existing data infrastructure and enable the quick and easy building of a complete component tracking system.

Varian Associates were able to develop RFGen applications that blended seamlessly into their existing environments.

Additionally, the real time data access that RFGen provides increased efficiency, as well as proving to be an extremely cost effective solution.

Remington's commitment to their customers require that they ensure accurate tracking processes, as well as cost-effective processes.

The key consideration for selecting RFGen was that its technology is substantially easier-to-use, more intuitive, and demonstrably more reliable than any other software solution available. DataMAX's track record for on-time, on-budget implementations helped to solidify the decision.